

Serial:

Mr. Edward W. Douglas, Vice President  
International Business Machines Corporation  
111 Connecticut Avenue  
Washington 6, D. C.

Dear Mr. Douglas:

Reference your letter of 18 April 1952 and the advance confidential copy of the "Preliminary Report on the IBM Electronic Processing Machines."

Since your development of the Electronic Data Processing Machines has apparently progressed beyond the concept originally envisioned for the Defense Calculator, we are having some of our technical personnel study the report with a view to firming up our requirements for such equipment. We expect this investigation to be complete in the very near future and upon determining the extent of the usefulness of the equipment for our purposes, we will advise your representative of our requirements.

Sincerely,

*1 copy by Gen. Canine*

~~ALFRED R. HANCOCK~~  
Colonel, Signal Corps  
Chief of Staff

Copy furnished:  
Director  
Consultant  
AM (3)  
M&D (3)

Orig. by: Mr. W.H. Turner, Jr./vln/6 May 52  
Rm. 17131-Ext. 60374  
Revised by: Maj. D.L. Lague, APC/ebj/7 May 52

MEMO FOR RECORD: Reply to letter suggesting commencement of immediate negotiations of a contract between AFSA and the IBM Corporation for rental of IBM Data Processing Machines. (Interim)

/s/W.H.T.Jr.